

# *Environmental Professional Associates*

CMCO56990

December 13, 2007

To Whom It May Concern:

Environmental Professional Associates Inc. (a.k.a. EPA Mechanical) would like to be considered for your commercial HVAC work in Southwest Florida. Our 18,000 square foot offices are located in Fort Myers, Florida. EPA was incorporated in 1988. The principals David Lee and Mark Ruesswick have combined over forty years of experience in the heating, ventilation, and air conditioning trade. We are a full service mechanical contractor and can handle all of your needs, including retail, industrial, municipal, restaurants, clubs, and offices. We have successfully completed over 600 HVAC jobs.

## **Key Person Profile Synopsis of Principal Business Experience**

**Dave Lee:** Prior to EPA Mechanical, David Lee was a successful manager of a mechanical contracting business in South Florida. The business was a division of one of the nation's largest HVAC contractors with over \$1.2 billion in sales and was publicly traded on the New York Stock Exchange. The position required full responsibilities for a business that was a separate profit center. The type of work covered the full spectrum, including industrial, institutional, commercial, retail, service and maintenance. The business employed up to forty employees and handled contracts up to \$1.2 million. Prior experience included running a mechanical test and balance company for two years, and managing a wholesale building products distribution business for a Fortune 150 company for five years.

**Mark Ruesswick:** Prior to EPA Mechanical, Mark Ruesswick started in the HVAC business more than twenty years ago working for a major mechanical contractor in the Northeast United States. He has held every position in the trade, including ten years as a mechanic and six years as foreman and project manager. Management experience includes six years in southwest Florida as head estimator, purchasing, production, and closeout coordination for over \$4 million worth of work per year, including direct supervision of over forty field personnel.

Please find below a partial list of jobs completed by EPA and its principals:

Albertsons	Office Depot	RCMA Charter School
Winn Dixie	Hooters (3)	Seacrest School Addition
Sweetbay (conversion)	Pet Smart	Saturn Dealership (3)
Home Depot	Baer's Furniture	Nissan Dealership (2)
K-Mart (2)		Ford Dealership (1)

Shopping centers and mixed-use projects include:

Shops at Sarasota	Page Field Commons	Charleston Square
Merchants Crossing	Collonade at 5 <sup>th</sup> Ave. S	Boulevard Shops

We have worked with every major contracting company in Southwest Florida, including Ringland Construction. It has been our pleasure to work with Ringland Construction over the years and I consider members of the Ringland family as personal friends.

Sincerely,

David W. Lee, President

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